## What is the

## **Local Marketing System?**



The Local Marketing System is designed to increase the efficiency of our marketing planning efforts at the local level.

## Why is it important?

- Cloud based platform that can be accessed through any device
- Monitors local marketing spend with roll-up dashboard reporting
- Planning and tracking consistently with Smartsheets enables your Local Marketing Specialist and Franchise Business Coach to provide efficient support
- Incorporating the Local Marketing System in to your business helps you promote your brand, engage with new customers and retain existing relationships

**Neighborly Referrals Engage** Examples: Direct Mail, Facebook, Print

**Neighborly Collaboration Efforts** 

**Promote** 

Examples: Lead Aggregators (e.g. Yelp, Angie's List, etc.), PPC, Radio, TV

**Neighborly Brand Support** 

**MAP Fund Efforts** 

## So...what now?

- 1. Contact your Local Marketing Specialist or Franchise Business Coach to set up a plan introduction call.
- 2. Plan, track and maintain your marketing efforts!



3. Grow your business!



























