# Welcome Janie Little



Accomplished Operations professional with expertise in improving efficiency of operations and transforming teams to stimulate business growth. Achieved superior performance by identifying opportunities to improve profitability and motivating owners to maximize productivity through effective use of resources operational standards. Excellent interpersonal skills in communicating key information to franchisee that drives commitment to an organization. With additional skills in:

- Customer Service
- Training
- Team Building
- Management Coaching
- Strategic Development

## **Professional Experience**

## **Curves North America**

- Curves Business Development Manager
- Curves/Jenny Craig- Director Local Area Marketing
- Regional Director
- Mentor/ Special Project Mentor
- Franchise Business Coach

## Curves Franchisee Owner/Manager- Ellijay-Jasper-Braselton GA

- Management
- Ownership

## **Baker Equipment Engineering Company**

- Administrator
- Part Manager

## Certifications and Personal Development

- o Management, Conflict Resolution, Sales & Marketing, Customer Service
- Kenneth Blanchard- One Minute Manager Self Leadership Training
- Kenneth Blanchard -One Minute Manager Continuing Education
- Curves Basic Training Courses for Operations of a Curves Franchise
- Cooper Institute Certification-Kinesiology
- Cleveland Clinic Certification- Embracing Life, Exercise and Curves Circuit, Nutrition and Curves Complete

- ✤ Administrative
- Clerical knowledge
- Financial Analysis